



THE FACILITATOR

FACILITY NEWS FROM AROUND THE STATE



"To rise like a phoenix from the ashes means to emerge from a catastrophe stronger, smarter and more powerful."

The OPFMA is rising and soaring to new expectations for our members.

Our Association was hit with a double whammy. COVID-19 and the loss of one of our most dedicated and active board members Constatine Draganoiu. Constatine was always the staunchest supporter of the goals of OPFMA. The personal and professional loss to the organization was significant.

In April 2021, *(Continued on Page 3)*



Coroner's Office and Crime Laboratory Project – Hamilton County Ohio BOCC:

In early 2021 Monarch Construction completed the construction of a new facility for usage as the Hamilton County Coroner's Office and Crime Laboratory in Blue Ash, Ohio. The Facilities Department's Project Team consisted of John Michel, CIP Director and Ralph Linne, Facilities Director for Hamilton County BOCC

(Continued on page 4)



Managing Multiple Complex Facility Projects

Sara Little-Energy Optimizers

One of the greatest challenges in a maintenance position is managing several different projects happening at once. Even further, overseeing several different contractors at once.

Juggling a myriad of moving parts is the life of a facility manager.

(Continued on page 5)



Do you know your Ohio cooperative program options?

In Ohio, public entities can use a cooperative purchasing program to procure goods and services instead of public bidding. However, many public entities do not realize that not all cooperative programs are created equally. Two distinctly different types of cooperative programs exist: single-source awarded and multi-source awarded. Understanding the differences between these two types of cooperative programs is essential.

(Continued on page 13)



EXCITING WATER TREATMENT NEWS!

ASSE 12080

**Air Force One has been certified as a
Legionella Water Safety & Management Specialist.**

WHAT IT MEANS FOR YOU

- Manage risk to help protect against Legionella outbreaks and react to one appropriately should it occur.
- For protection from Legionella and other waterborne pathogens, work with a partner that is skilled in the development of
 - Risk Assessment Analysis
 - Water Management and Sampling Plan
- Anyone can run a test, our team understands the standards, codes, resources, and skills needed to conduct the assessment and implement a program to reduce the risk of infection.

CONGRATULATIONS, BRANDON!

We deliver customized water treatment plans that act as an effective defense against key contamination issues such as biological growth, concentrated mineral content, scaling and white rust formation.

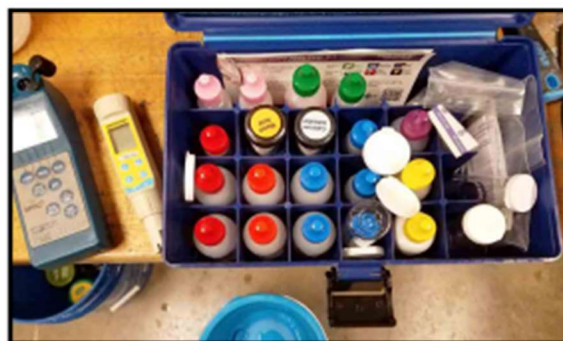
Why Water Treatment?



- Improves efficiencies
- Extends equipment life expectancies
- Ensures the health of the building & it's people



Brandon O'Banion, Professionally Certified
Legionella Water Safety & Management Specialist



WATER TREATMENT FAQ'S

What is Legionnaires' disease?

- Bacterial disease, may cause pneumonia. 200-800 cases annually, most are isolated events.

How is Legionnaires' disease spread?

- Through the air from a soil or water source. Person-to-person spread does not occur.

Who gets Legionnaires' disease?

- People at higher risk of getting sick are those over 50, smokers, with chronic lung disease, with a weak immune system.

What are the usual symptoms of Legionnaires?

- Flu-like with muscle aches, headache, tiredness, and dry cough followed by high fever, chills and occasionally diarrhea.

Where are Legionella bacteria found?

- Exist naturally in water and moist soil. Found in hot/cold water taps, hot water tanks, cooling towers, and evaporative condensers.



1 (888) 776-4822 | watertreatment@airforceone.com



(Continued from Page 1): The OPFMA is rising and soaring to new expectations for our members.

the Board of Trustees reached out to Steve Griebe and Scott Rowland who manage the Kentucky School Plant Management Association. A plan and agreement were reached to help rebuild the OPFMA. This endeavor has been challenging on many levels. The previous management team didn't embrace technology and many of the members contact information was sporadic and outdated. In addition, during the COVID pandemic the previous management team took no interest in keeping the membership program alive or communicating with the members. Technically, at this point the Association had no members as no membership dues were collected after May 2020.

By July of 2021, Steve and Scott had rebuilt the membership program by automating it on the Associations website. In addition, they redesigned the website to be more modern and up to date. Unfortunately, about 80% of the original membership data was outdated or incomplete. We sent out several mass emails in blasts to the data we had. Members rejoining the Association was at a crawl. By December of 2021 the Association only had 18 members out of the Original 300 provided. Phone calls, and direct mailings were not producing any better results. We kept pushing and with the help of Belinda Kenley, John Beckemeyer, and Sam Hurwitz we slowly started gaining more members.

Today, the Association has 130 members with 19 of those being Corporate Members. Our goal is to close out the 2022 year with 150 members. Our goal for 2023 is to reach 250 members by the end of the year. We need your help in meeting these goals. If you know of past members or others that would be interested in rejoining the Association, please reach out to them and let them know about us. We are growing and getting stronger every day. In addition, the Association will be offering:

Scholarship: The Association will be offering our first Scholarship in 2023 for any graduating High School Senior that is seeking a degree in a Facilities Related Profession.

Golf Scrambles: It is our intent to host at least 3 Golf Scrambles across the State in 2023.

Addition of more Chapters: We are actively seeking to establish Chapters in: Akron, Cincinnati, Cleveland, Columbus, and Toledo.

Summer Tradeshow Event: In the summer of 2023 we plan on hosting two one day tradeshows. One in the Dayton Area and one in the Columbus Area. The tradeshow will coincide with the Chapter meeting offering the attendees an educational opportunity along with visiting the Exhibitors at the tradeshow.

Family Day: Its is our intent to host at least one family day in 2023. Typically, a family day is hosted at a Zoo or a family entertainment venue.

Training & Education Services: The Association is excited to be an Approved Continuing Education Provider for HVAC/Plumbing/Electrical trades. At this time, we don't have an approved course, but hope to have this resolved by the end of the year. At the 2023 Conference we will be offering our CEU course for tradesman.

MEMBERSHIP

Join the OPFMA for as little as \$75.00 per year for Individual Membership.



Above is the Architect's Rendering of Exterior and the Meeting & Training Room

(Continued from page 1): Coroner's Office and Crime Laboratory Project

This state of art facility was finally located in Blue Ash after a County-wide search by our Project Management Consultant, Cushman and Wakefield. Eight acres of vacant land near the former Sycamore Senior Center, 4455 Carver Woods Drive was purchased as the location for this facility.

The local architectural firm of KZF was selected as the "Architect of Record" with Smith Group as their design consultant. D.A.G. Construction was the contractor who prepared the site and Monarch Construction was the General Contractor for the construction of the facility.

This facility received the 2021 Justice Facilities Review Award from America Institute of Architects (AIA). It was judged as the best in justice facility design from the AIA Academy of Architecture for Justice



The total project cost was \$55 million which included land, project management, design, construction, and equipment costs.

Submitted by: Ralph Linne, Director of County Facilities for Hamilton County BOCC

(Continued from Page 1): Managing Multiple Complex Facility Projects

Organizations depend on you to manage these projects, report on them, evaluate them, and sometimes even help complete them!

At the end of the day, it leaves you exhausted, wondering if there is a better way to manage each piece of the puzzle. Fortunately, Energy Optimizers, USA has created a business model that allows you to have control but remain sane throughout the process! We know the struggle all too well, as several of our associates come from a Facility Manager position. In fact, our associates have over 100 years of in-school experience, including Facility Managers, Superintendents, Teachers, and Business Managers.

Because of our deep understanding, we know how critical it is that our business model conforms to your needs. Each associate at Energy Optimizers, USA uses their experience to complete each facility improvement scope under our umbrella. In addition, we manage the project from start to finish, which simplifies your job immensely. You can now have one point of contact for your ten projects that are being completed simultaneously!

Energy Optimizers, USA has 12 years' experience in working around schedules, managing multiple scopes in a single project and completing projects on a set timeline. Additionally, with our procurement methods, we can help you bypass the bidding process to complete projects quicker and at a lower cost! We would love to assist you in your next facility project by providing a cost-free, no-obligation facility audit. We can help you create your 5-year capital plan and prepare for the future! Visit us at www.energyoptusa.com or call 937-877-1919.

Author: Sara Little, Account Executive
Energy Optimizers, USA
Cell: 419-305-7914

ENERGY OPTIMIZERS- AT THE 2022 CONFERENCE

2-1 **Scioto A**

THE LATEST IN LED LIGHTING TECHNOLOGY

We will include at least 1 school customer in this presentation. The latest in LED lighting technology will be explained and the value of retrofitting fixtures, with either in-house staff or a contractor, will be provided with statistical data. Ways to overcome objections from school administrators to the purchase will be shared.

Presenter: Sara Little, Energy Optimizers





2022 Annual State Conference

November 1st – 2nd, 2022

Marriott-OSU Columbus, OH

CONFERENCE HIGHLIGHTS

- **FREE Building Operator Credit Hours**
- 24 Breakout Sessions
- **FREE Food**
- Discount Sleeping Rooms
- **Facility Managers Forum**
- Networking Opportunities
- **Tradeshow**
- Banquet Dinner & Awards
- **Richard Darshwood Illusionist-Entertainment**
- Door Prizes

Calling All Ohio Facility Managers and Facility Personnel

Our organization was founded in 1987 to fulfill the need for ongoing education for employees at every level of public facilities maintenance.

If you are involved with maintenance of a government or non-profit facility, as an administrator, supervisor, repair staff, custodian, or grounds keeper, or if you provide products or services to public facilities, OPFMA serves your needs.

We strive to help facilities maintenance employees at all levels provide the highest possible service to their agencies for the good of all agency employees, their clients, and visitors as well as taxpayers.

We invite you to come join us at our 2022 Annual State Conference

This years Conference is loaded with informative breakout sessions to help enhance your Facility Management career and benefit your employer. With 24 Breakout Sessions, A Facility Managers Forum, Banquet Dinner with Entertainment, and all meals included you won't find a more affordable Facility Management Conference to attend in the State. Checkout the Full Conference Agenda at www.opfma.org

Association Membership Starts at Just \$75.00 per year

Member Price: \$149.95

Non-Member: \$349.00

Click or Scan to Register Now



SIMPLIFIED ENERGY MANAGEMENT FOR SCHOOL DISTRICTS

JEFFREY KRAUSE

CONTACT: JKRAUSE@TCSBASYS.COM

The Ubiquity Cloud energy management system is an innovative EMS that's cost-effective for school districts to own and simple for users to operate. School facilities staff use Ubiquity Cloud to create real value by reducing energy and operating costs in their schools.

When compared to more complex, expensive, or over-engineered options, TCS offers a simple, cost-effective hardware and software solution that doesn't require a costly service contract.

The ongoing cost of maintaining the Ubiquity Cloud system is lower because the simplicity of the controls and open protocol design allow you to use any service contractor you choose. Other designs require specific and often costly skill sets or lock you in with specific vendors.

As your district grows and you upgrade or replace aging buildings, it's easy to incorporate a new school or facility into your existing Ubiquity Cloud enterprise. Adding controllers and sensors is simple and requires no additional software configuration.

Ubiquity Cloud is subscription-based and doesn't require long-term contracts – you maintain complete control of your systems unlike other HVAC control options offered by the big vendors. There's little maintenance and it can be performed by your own staff or your preferred local service provider. You'll not only save on building operating expenses, but you'll slash the cost of that expensive controls service agreement.

Ubiquity Cloud is a single platform with controllers for any HVAC, lighting or refrigeration application typically found in school buildings and campus environments. Whether your district has hot water and steam systems, chilled water, heat pumps, packaged RTUs, zoning or VAVs, Ubiquity Cloud brings all of those systems together in a single, easy to manage interface.



LED LIGHTING AT SCHOOL AND WORK

SARA LITTLE CONTACT: SLITTLE@ENERGYOPTUSA.COM

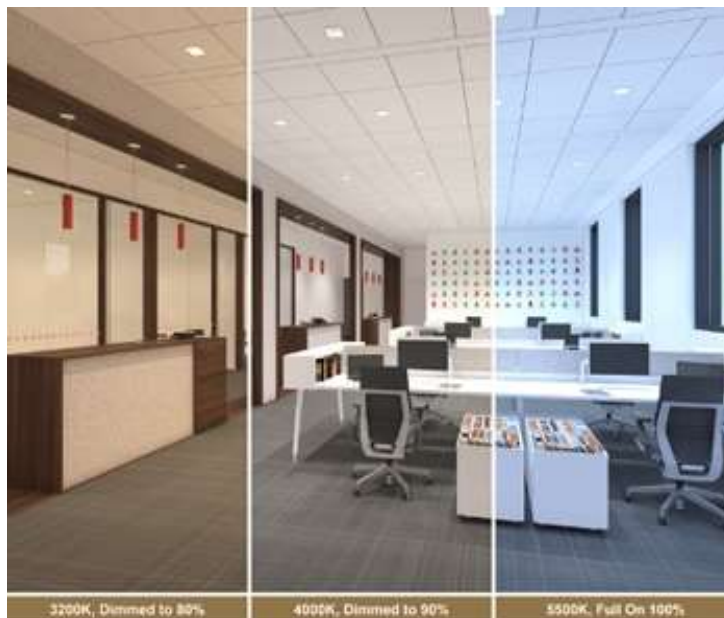
Recent LED Lighting Trends & The Educational Environment

Disruption in the lighting industry is increasingly the norm. The current generation of LED lighting technology offers wide ranging benefits to the learning and working environments, providing strong energy savings, reduced maintenance loads, and control capabilities finely suited to classrooms and offices spaces.

Over the last 10 years, [Energy Optimizers, USA](https://www.energyoptimizers.com) has committed an almost exclusive focus to K12 Schools and has delivered energy savings projects in more than 350 educational facilities. To date, these facility improvements have saved more than \$18 million in utility and maintenance dollars all while improving light quality, outdoor safety, and interior comfort. This focus on school buildings has required a deep understanding of shifting educational needs alongside the ever-changing technologies we work with. One of these most recent developments involves fully “tunable” LED light fixtures, allowing teachers and staff to customize the light in each classroom depending on activity, personal preference, or time of day.

Tunable LED (aka Kelvin Changing LED) provides full control over the warmth/coolness of the lighting in a space as well as the intensity of the light being delivered (dimness/brightness). These control capabilities are wireless and are built into each individual fixture, eliminating the previously cost-prohibitive expense of additional wiring.

The series of images below illustrates the full range of control capabilities we’re now providing teachers over their individual classrooms.



Since March of this year, we have retrofitted three school districts in Ohio and one in Kentucky using this new tunable technology. One of these, Miami East Local Schools in Casstown, Ohio, implemented their first phase of lighting upgrades which involved their Middle School and Elementary School classrooms, along with much of their Administration Building. The project was installed over the summer and, as a result, **2nd Grade Teacher Carmen Richters** had the following to share with our team: “The lights were installed in my classroom before this school year. I was immediately amazed by the change in my classroom. There was no flicker of lights and the lighting brightness could be... *(Continued: p9)*

(Continued from Page 8)

change at the touch of a button. I love that I am able to change the lighting according to an activity we are doing. If I need a calm environment, I can dim the lights a bit and the students will lower their voices. I also keep them bright if the students are working on papers at their desk. I have only had positive comments from the students about being able to see/concentrate better.”

Kelvin tuning allows for changing the color of light from warm to neutral to cool in appearance, which may be desirable for a range of reasons, from aesthetic (ex. To better showcase student art) to practical (ex. To provide a more calming environment). Additional applications are also emerging as this technology receives wider use and further study is performed. Of these applications the following are worth noting:

Provide apparent cooling or warming to a room. This can create psychological effects – for example, by using cooler-colored light to make occupants feel cooler on a sweltering summer day, or the reverse.

Match room finishes, especially when they change on a seasonal basis, or when a space undergoes an interior-design remodeling or a theme change.

Suit the preferences of a new staff person/student/occupant.

Match the color of daylight in a windowed lobby by, for example, tuning the light to be warmer during early morning and late afternoon and cooler at mid-day.

Assist with behavior control & focus. Some classroom studies suggest that the color and intensity of light can be modified to calm or invigorate students, or to focus their attention. May be particularly beneficial for special needs classrooms, “calm” rooms and any environment which supports sensitive learning abilities.

Support the human circadian system. Light plays a key role in setting and regulating the body’s biological clock. Both the intensity and the spectral content of light can be used to stimulate or suppress melatonin and other hormones that in turn affect our mood, alertness, and health. Although the exact mechanisms and effects are not yet fully understood, this may be an important consideration for educational and medical spaces as well as senior- living facilities, and prisons.

Correct circadian misalignment. Varying the light color and intensity may be used by medical professionals to treat jet lag, sleep disorders, and other conditions.

Additional Benefits of LED Technology

Whether your District opts for this new kelvin tunable technology or not, the benefits of an LED retrofit are wide ranging and provide a strong positive impact to your budget and the learning environment.

More standard LED retrofit approaches (i.e. LED tube lamps, high bays, and outdoor fixtures) offer significant savings opportunities, reducing electric loads for lighting by 50-60%. Additionally, *direct-wire* LED lamps permanently remove ballasts from the lighting system, significantly reducing maintenance costs, and providing a life-expectancy 4X that of the fluorescent systems they replace. These are real dollars saved that can now be directed to other educational needs.

The overarching benefit of using LED lighting solutions is improved learning and working environments, without asking for more taxpayer dollars, as the utility dollars saved pay for these upgrades. By utilizing the available technology, you send your community a message that the administrators and school board are using tax dollars wisely, all while keeping up with the latest educational trends.

OUTSOURCING CUSTODIAL SERVICES IN K-12 SCHOOLS TODAY

BRIAN CRITTENDEN CONTACT: BCRITTENDEN@AOBUILDINGSERVICES.COM

With the costs of everyday business skyrocketing, and the pressure on today's marketplace that exists to hire and maintain staffing, this may very well be the best time ever to look at outsourcing your district's custodial services! Like never before school districts are being forced to explore efficient, cost-effective ways of doing business.

And outsourcing your janitorial service may very well be one of the best options today to lower costs by handing off the time and management of your district's full-time custodians to Alpha & Omega Building Services. Keep in mind, it is critical that you choose the correct business partner when looking at outsourcing, and Alpha & Omega has specialized in the care and cleaning of educational space since 1986! Today we clean and sanitize over 200 school buildings each and every day, are CIMS Green Building Certified, Certified with Honors from the ISSA (International Sanitary Supply Association), as well as Global Bio-Risk Advisory Council Certified. Alpha & Omega is on the KPC Bid List as a Preferred Provider of Custodial Services and a proud Diamond Level KSPMA Member since 2020. In short, Alpha & Omega has the experience, training, qualification and resources to meet your district's janitorial service needs.

Alpha & Omega can provide your district with skilled, professional cleaning staff therefore releasing you from the responsibility of the time and management needed to have your own full-time in-house cleaning team. Removing the cost of recruiting, training, benefits administration, healthcare, payroll, and employee oversight allows you more time to focus on what really matters; your students, teachers and community.

Having a fixed monthly expense allows your district's business office greater control in maintaining costs from a budgetary perspective. The ebb and flow of supply costs are covered by Alpha & Omega, not your school district. Outsourcing custodial services to us, the experts, will preserve district resources by decreasing operating costs and can actually increase your district's average daily attendance. By providing students with a clean sanitized environment to learn in, we are able to impact your district's seat-level funding.

In addition to our routine daily cleaning of your facilities, we also offer our monthly GermStop treatment. Once a month, we send in our trained, certified technicians and using electrostatic sprayers we apply a non-toxic, non-leaching, virtually invisible misted antimicrobial coating to all high and medium touchpoint surfaces throughout your school buildings and school buses. Not only Covid, but Staph, Strep, MRSA, H1N1, Ebola, and dozens of other harmful pathogens can be mitigated with proper protocols including cleaning, disinfecting and the proper use of antimicrobials to protect surfaces. GermStop is available on the KPC Bid List under Disinfection as a Service at a very affordable negotiated price and is available in tandem as a compliment to our custodial services or can be purchased as a stand-alone treatment as well.

I look forward to speaking with you further at your convenience about providing you the best option available today for outsourcing your district's custodial services. Please contact me anytime at (859) 760-3071 or bcrittenden@aobuildingservices.com for more information, or a quotation for services.



PROCUREMENT IN TODAY'S MARKET

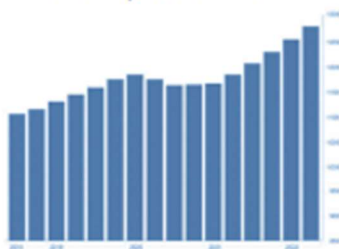
Material Cost Increases and Supply Chain Disruption

By Keith Valiquette, CEM, PE, LEED AP

A fair amount of concern surrounds the cost and availability of materials for large construction projects. For the past couple of years, we have been dealing with an increased demand for construction services combined with what is being termed **supply chain disruptions** for material including lumber, steel, copper, aluminum, PVC, and gypsum.

According to Turner Construction, "Second Quarter 2022 Turner Building Cost Index—which measures costs in the non-residential building construction market in the United States—had increased to the value of 1283. This represents a 2.23% quarterly increase from the First Quarter 2022 and an 8.09% yearly increase from the Second Quarter 2021." Attilio Rivetti, the Turner Vice President responsible for compiling the Turner Cost Index (**below**) said, "A comprehensive procurement strategy can reduce the risk of prolonged lead times and price escalation."

Turner Building Cost Index



At **ENERGY SYSTEMS GROUP® (ESG)**, we have seen some stabilization in material prices, but do not expect them to return to pre-COVID levels. Lead time on equipment has been a concern which requires a trusted partner like ESG to conduct careful planning to make sure price and delivery are securely established.

Through our design-build process, we work with customers to preorder long lead time equipment during the engineering process. Our goal is to provide cost and delivery certainty and protect our customers against costly change orders.

The other issue is labor shortages. What we have learned in our 28 years of experience is to align our subcontracting partners in the engineering and design process to ensure constructibility and lock down labor resources.

Subcontractor backlogs have been reduced, but the ability for subcontractors to provide longer term pricing commitments is a real challenge. ESG mitigates a

customer's risk through a collaborative delivery process that directly involves the subcontractors early in the process such that they are part of the design team.

The cost of **"do nothing"** is real and, without careful planning, can have a huge impact on cost. Waiting is like trying to time the stock market. The answer is a partner, like ESG, who can assist with creating a plan that removes our customers from the risk associated with price and schedule. So, what should a customer do? The procurement process is a key starting point for price and schedule certainty. We recommend that customers move forward with a defined procurement process so that the engineering and design can happen early such that the contract grade numbers can be defined and the schedule mapped out.

Fluctuations in finance rates can also have an impact, so the cost of **"wait and see"** can also be huge. Particularly with the planned interest rates hikes announced by the Federal Reserve. If the customer is not prepared with a planned procurement process and initial design this puts the customer in line behind those who were shovel ready.

So how does one start the process? We recommend a qualifications-based procurement process to select a design-build partner. We have successfully helped many customers in educating administration and elected officials to support the needed improvements every step of the way. First, ESG develops a scope of work with budgetary pricing. Next, we work in collaboration with the customer to create a final scope of work for a turnkey implementation, based on the current market conditions and customer constraints. Lastly, ESG and our engineering team work towards a firm-fixed price and schedule to complete the work, on-time and under budget—**guaranteed**.



To learn more contact:

Ryan Baker, CEM, PMP
Account Executive
rbaker@esg.email | 812.492.3765

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CHAPTERS:

Dayton, Ohio	Andrew Mastrino, Chapter President
West Central, Ohio	Pending Appointment
Akron, Ohio	Not Started Yet
Cleveland, Ohio	Not Started Yet
Cincinnati, Ohio	Not Started Yet
Columbus, Ohio	Not Started Yet
Toledo, Ohio	Not Started Yet

(Continued from page 1) Do you know your Ohio cooperative program options?

Single-source awarded cooperative programs are run by for-profit companies and require public entities in Ohio to use lead agencies. Lead agencies are organizations formed, typically by a public agency, as the vehicle to allow state agencies to use a contract formed and run by privatized organizations. The cooperative contracts are awarded to a single vendor in each category they offer. The lead agency is responsible for marketing, soliciting, and awarding the single-source cooperative contract as if it was their contract. These lead agencies essentially function as resellers of a national, for-profit cooperative contract. These lead agencies charge for their services and often act as a marketing arm of the non-public agencies, so using a lead agency can drastically increase the cost of using this type of contract.

In contrast, multi-source awarded cooperative programs are run by non-profit public agencies and therefore do not need to use a lead agency. These contracts are awarded to multiple vendors in each category they offer to members. One of Ohio's most prevalent and notable multi-source awarded contracts is TIPS-USA (The Interlocal Purchasing System).

TIPS-USA is a multi-source awarded non-profit cooperative contract run out of the Region 8 Education System in Texas that is free for public entities to join. Since TIPS-USA is a national, multi-source awarded cooperative contract, it grants over 10,000 members access to an extensive list of categories to purchase goods and services and a wide array of vendors to meet members' needs. For construction projects, specifically roofing, cooperative programs used by lead agencies typically charge 35-50% more to pay lead agencies and others involved in their programs.

As an approved vendor of TIPS-USA, Roof Spec Solutions, an authorized Versico Roofing Systems representative, can bring its products to public agencies throughout the United States at fair market pricing. Roof Spec Solutions chose to align with TIPS-USA because they include a verification process conducted by a third-party company that ensures all pricing is considered competitive, fair, and honest. This company then sends a letter to the public entity showing that pricing was verified and is compliant with the terms of the TIPS-USA contract. This offers "peace-of-mind" to the stewards of our tax dollars to know that the money spent on any project was made in the best interest of its constituents.

Please contact the Roof Spec Solutions Team to learn more about choosing the right cooperative program for your next project or if you are unsure about the type of contract used at your facility. They offer educational presentations in-person and virtually. To schedule an appointment, contact Phil Fait at pfait@roofspecsolutions.com or Christine Mecutchen at christine@roofspecsolutions.com.



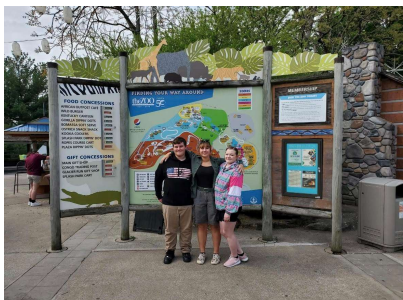
FUTURE SOCIAL ACTIVITIES OF THE ASSOCIATION

The Association will host many social activities throughout the year. We encourage our members to join in the fun and enjoy some non-work-related interaction.

Golf Scrambles



Family Day at the Zoo



Visit www.opfma.org/events to learn more about our Activities. Be sure to hit the “subscribe” button to get notifications when new items are added.

SXS Off Road Adventures



Trap Shoots





Facility Improvement Projects

LED Lighting
& Solar



Doors, Windows &
Roofing



HVAC Upgrades



Utilize your Co-op membership for facility improvement projects

- Bidding Completed (Fast Process)
- Select Local Vendors
- Guaranteed - **NO Change Orders!**

No Levy or Cash Required

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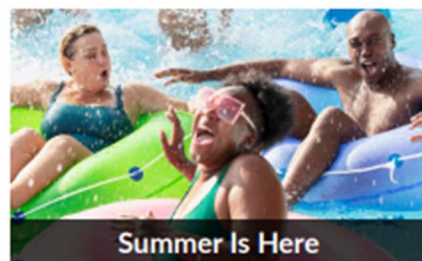
Premier Partner

Enjoy Cool Savings This Summer



July Highlights

LEGOLAND® Florida: Save up to 30% on single day admission tickets
Rental Cars: Hit the road and get up to 25% off the perfect car
Calm: Get \$40 off the #1 app for sleep, meditation, and relaxation
Lenovo: Save up to 68% with the Summer Clearance Event



Summer Is Here

Kick off the summer this 4th of July and beyond, whether you're hosting a gathering or going on vacation.

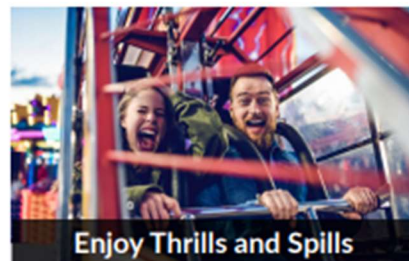
- **Flights:** Save up to 20% on domestic and international flights
- **Hotels:** Get up to 60% off hotels
- **HolyGrailSteak:** Save 10% off steaks



Back To School

Get a head start on school with our latest offerings on offline and online learning.

- **iD Tech:** Save \$120 on a semester of STEM education online
- **Creative Kids Learning Center:** Save 10% on early education



Enjoy Thrills and Spills

Save 60% or more on tickets to premier parks like Universal Studios, Six Flags, and more!

- **Universal Studios:** Save up to \$65 off gate prices
- **Six Flags:** Save up to 60% on tickets nationwide

working
ADVANTAGE

Make the most of your Working Advantage membership!
 Get instant access to exclusive deals, limited-time offers and members-only perks on the products, services and experiences you need and love. With something to excite every interest, it's time to spend less and enjoy more this season.

New to Working Advantage? Getting Started is Easy.

- 1 Visit WorkingAdvantage.com
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- 3 Enter your company code or work email to create an account

COMPANY CODE

OPFMA

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*Prices and Offers are subject to availability and subject to change without notice. Please review the terms and conditions for offers.