

2023 Annual State Conference



Cherry Valley Hotel

2299 Cherry Valley Rd SE, Newark, OH 43055

October 30th – 31st, 2023



Table of Contents

| | |
|--|-------|
| Opening Session Monday: <i>Achieving Cost Savings with Energy Efficiency and Finance Programs</i> | 3 |
| Monday Session Summaries | 4-8 |
| Opening Session Tuesday: <i>Take a Drive into the Future</i> | 8 |
| Tuesday Session Summaries | 10-13 |
| Conference Overview | 13 |
| 2023 Attendees | 14-15 |
| Corporate Members | 16 |
| Highlights of 2022 Annual State Conference | 18-19 |

2023 Conference Sponsor



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Quick Reference

October 30th

- 7:00AM Registration Desk Opens
Breakfast with Exhibitors
- 8:00 Membership Networking
- 9:20 **Opening Session Keynote: Ohio Department of Development**
- 10:30 Breakout Sessions (Group 1)
- 11:30 Breakout Sessions (Group 2)
- 12:30 Lunch with Exhibitors**
- 1:30 Breakout Sessions (Group 3)
- 2:30 Breakout Session (Group 4)
- 4:00 Social Time/Networking
- 5:00 Banquet Dinner and Annual Association State Meeting

October 31st

- 7:00AM Registration Desk Opens
Breakfast
- 8:00 Membership Networking
- 9:00 ODOT
- 10:00 Breakout Sessions (Group 5)
- 11:00 Breakout Sessions (Group 6)
- 12:00 Lunch & Annual Meeting**
- 1:00 Conference Ends



Monday October 30th, 2023- Opening Session

Achieving Cost Savings with Energy Efficiency and Finance Programs

Woodhull (ABCDE)

The Ohio Department of Development's presentation will include 4 staff members discussing our various energy grant and loan programs. Our State Energy Plan (SEP) caters specifically toward schools and hospitals so that portion will be very valuable to your target audience. We will discuss SEP, our Energy Loan Fund (ELF) and a few upcoming opportunities through federal funding.

Dr. Manny Anunike is an Energy Specialist with the Ohio Department of Development, Office of Energy and Environment. He has over three decades experience with all aspects of energy efficiency and renewable energy projects' development and implementation. He is also a Senior Member of The Association of Energy Engineers. He has been with Development since 1988.

Shaun Sagle (Deputy Chief- Office of Energy and Environment) – Shaun began his career with Development in July of 2022 as the Energy Programs Manager. In February 2023, he was promoted to Deputy Chief of the Office of Energy and Environment. He is responsible for overseeing several energy efficiency programs including the State Energy Program, Energy Loan Fund, Loan Loss Reserve, as well as the upcoming federal programs such as the Infrastructure and Investment Jobs Act and Inflation Reduction Act.

Kevin Smith (Energy Programs Coordinator) – Kevin Smith started with Development in January of 2023. He is extremely knowledgeable in all aspects of energy, having spent the previous 22 years at Volunteer Energy Services Inc. He works closely with other individuals within the department to make sure all energy programs are operating smoothly and effectively.

Candice Brothers (Energy Analyst)- Candice began her career with Development this July. She works closely with our energy contractors, handles all reporting and payment requests, and makes sure Development is closely following regulations and guidelines set forth by our partners at the Department of Energy. Previously she worked as the Sustainability Coordinator at Big Lots for the past 3 years.



Dr. Manny Anunike



Shaun Sagle



Kevin Smith



Candice Brothers

MONDAY October 30th, 2023

Breakout Sessions Group 1 (10:30 – 11:20)

| Meeting Room | Session | Presenter |
|---------------|---|------------------------|
| River Birch A | <i>Budgeting & Strategic Planning for Facility Improvements</i> | Energy Optimizers, USA |
| | | |
| River Birch B | <i>Germ Transmission: 101</i> | GOJO Industries |

Breakout Sessions Group 2 (11:30 – 12:20)

| Meeting Room | Session | Presenter |
|---------------|---|---------------------|
| River Birch A | <i>Getting the Most Out of your Roofs</i> | Engineered Systems |
| | | |
| River Birch B | <i>Paging and Emergency notification</i> | Xtek Partners, Inc. |

Breakout Sessions Group 3 (1:30 – 2:20)

| Meeting Room | Session | Presenter |
|---------------|--|---|
| River Birch A | <i>Shining a light on excellence: Facility Improvements that save money and improve the learning environment</i> | Energy Optimizers & National Trail EV School District |
| | | |
| River Birch B | <i>Gymnasium Safety Session</i> | Farnham Equipment Company |



Monday Sessions

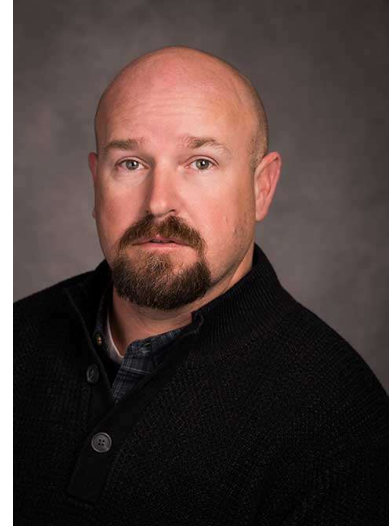
Group 1 Breakouts

Budgeting & Strategic Planning for Facility Improvements Energy Optimizers, USA- Dave Eshbaugh

River Birch A

An ASHRAE level 2 energy audit will give you an in-depth snapshot of how your facilities are operating. You can gain valuable information on equipment upgrades needed, how to increase the life span of equipment, measures to eliminate waste and maximize energy efficiency, and reduce consumption of natural resources. The report will help you set priorities and look at measures that give you the best return on investment. We will also share various procurement tools that can be used to fund projects.

deshbaugh@energyoptusa.com



Dave Eshbaugh

Germ Transmission: 101 GOJO Industries- Lisa Barry

River Birch B

Germ Transmission: 101

Schools: A Unique Challenge & Opportunity

Hygiene Best Practices: Proven Products, Proper Placement, Promote Use

Quick Tips: Maximize Operational Efficiencies, Without Sacrificing Safety or Effectiveness.

Lisa Barry is the Public Sector Director, GOJO Industries, Inc.

Bachelor's Degree in Business Administration

Started at GOJO Industries in 2009

Prior to GOJO, worked with government contracts across various public/private sector organizations.

Extensive background in Government contracts, specifications and public sector business

barryl@gojo.com



Lisa Barry

Monday Sessions

Group 2 Breakouts

Getting the most out of your Roofs Engineered Systems- Mike Gottron

River Birch A

What are the best ways to extend the Life of your Current Roofs? Whether they are flat roofs or metal roofs, how to get more life out of them. We will present different ways to accomplish this.

Mike Gottron has been in commercial roofing for 39 years. He works with schools, government owners and multiple private owners. Engineered Systems consults on the entire Building Envelope.

mike@engineeredsys.com



Mike Gottron

Paging and Emergency Notification Xtek Partners, Inc.- Eric Wickman

River Birch B

Eric is a Senior Account Manager at **Xtek Partners, Inc.**

ewickham@xtekpartners.com



Eric Wickman



Monday Sessions

Group 3 Breakouts

Shining a light on excellence: Facility improvements that save money and improve the learning environment.

Energy Optimizers, USA & National Trail EV School District- Dave Eshbaugh & Brian Smith

River Birch A

A case study will be shared by Brian Smith, Director of Facilities for National Trail EV School District, with project overview: replacement of chiller, boilers, air handlers; installed LED lighting, building automation controls, roadway and stadium lighting, and more. Energy Optimizers, USA (Dave Eshbaugh) will provide additional information.

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bsmith@nationaltrail.us

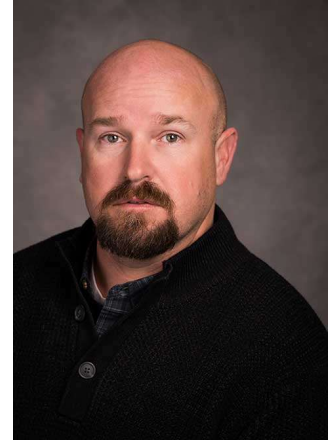
Gymnasium Safety Session

Farnham Equipment Company- Rocky Baker

River Birch B

How to properly and safely operate your gymnasium equipment as well as preventative maintenance and when to call for help. Learn what to do when something is not working properly. Our main goals are Safety and increasing the overall life cycle of the equipment.

For over 65 years, Farnham Equipment Company has been one of Ohio's leading providers of Bleachers, Grandstands, Telescoping Platforms, Fixed Seating and Athletic Equipment products to the educational and institutional communities. As Director of Service Operations of Farnham Equipment's Service and Maintenance operations, Rocky draws on over 40 years of industry experience to provide customers with comprehensive maintenance solutions. Rocky's experience and direct relationships with manufacturers, engineers and architects insure that all inspections, repairs & up-grades are being performed properly. Rocky is dedicated to sharing his accumulated knowledge and continuous research on codes & state requirements with facility operators. The focus of Rocky's outreach is safety, regulatory compliance, limitation of risk/liability and the reduction in facility capital costs through increased product life cycles.



Dave Eshbaugh



Brian Smith



Rocky Baker

Breakout Sessions Group 4 (2:30 – 3:20)

| Meeting Room | Session | Presenter |
|---------------|---|--|
| River Birch A | <i>What else can my BAS do for me?</i> | Waibel Energy Systems |
| | | |
| River Birch B | <i>Major economic development projects taking shape in Central Ohio</i> | Susan Restrepo, Chief Investment Officer, ODOD |

What else can my BAS do for me?

Waibel Energy Systems- Nathan Lammers

River Birch A

Everyone is familiar with building automation systems controlling HVAC. However, they can do much more. Review solutions for bringing control, visibility, and alert notification to various types of building systems, including lighting, water systems, energy, security, and more.

Nathan is the Solution Team Leader at Waibel Energy Systems. Over the past 13 years, he has used his background in energy efficiency and building automation to help Waibel clients get the most out of their buildings. In that time Waibel clients have attained millions of dollars in energy savings and utility rebates while improving the operation of their buildings. Nathan has a real enthusiasm for energy management and enjoys helping clients with their bottom line by controlling one of their biggest expenses, energy. He also enjoys finding additional ways to utilize existing building automation systems to operate more efficiently. Prior to working at Waibel, he received his Bachelor of Mechanical Engineering and Masters in Renewable and Clean Energy from the University of Dayton.

nathan.lammers@gowaibel.com



Nathan Lammers



Tuesday October 31st Opening Session

Take A Drive into The Future

Presented by Charles Ash, ODOT



This presentation will include a 6-minute video and a PowerPoint presentation. The speaker will highlight the latest information about smart/automated travel and how those vehicles will community with our transportation systems. He will also discuss what electric vehicles are available now and what's coming in the near future.

TUESDAY October 31st, 2023

Breakout Sessions Group 5 (10:00 – 10:50)

| Meeting Room | Session | Presenter |
|---------------|---|--------------------------|
| River Birch A | <i>Dayton Public Schools Welcome Stadium Renovation</i> | Dayton Public Schools |
| | | |
| River Birch B | <i>Lessons learned in the Manufacturing World that Simplify School Maintenance Operations</i> | Circleville City Schools |

Breakout Sessions Group 6 (11:00 – 11:50)

| Meeting Room | Session | Presenter |
|---------------|--|---|
| River Birch A | <i>Two Decades of Energy Efficiency : Hamilton County, OH Facilities</i> | Ameresco and Hamilton County Facilities |
| | | |
| River Birch B | <i>Benefits of Proactive Pavement Management and Pavement Technology Solutions</i> | Terracon Consultants |



Tuesday Sessions

Group 5 Breakouts

Dayton Public Schools Welcome Stadium Renovation

Dayton Public Schools-Andrew Mastrino

River Birch A

Participants will learn about the project scope and project lifecycle of the \$34 million stadium renovation at Welcome Stadium.

Drew is the project manager for Dayton Public Schools, managing all district skilled trades shops. Drew's background is in construction with over 18 years of experience. Working for major construction companies in the state of Ohio managing projects throughout the state and east coast.



Drew Mastrino

Lessons learned in the Manufacturing World that Simplify School Maintenance Operations.

Circleville City Schools- Jay Darland

River Birch B

How over 30 years of experience in the manufacturing world has led to success in the school setting.

- *Methods Circleville Maintenance team has implemented to save the district time, money and headaches.*
- *Challenges our district faced, with new buildings, built in 2014, to include lighting controls, geothermal, and HVAC.*
- *Recent projects Circleville has completed, how we saved money and achieved excellent results!*

Jay Darland has served as the Circleville City Schools Facility Director for nearly 4 years, after many years of experience in the manufacturing world.



Jay Darland

Tuesday Sessions

Group 6 Breakouts

Two Decades of Energy Efficiency : Hamilton County, OH Facilities

Ameresco and Hamilton County Facilities- Ralph Linne & Garyne Evans PE, CEM

River Birch A

A case study of the various efforts, projects, and programs implemented by Hamilton County, OH to reduce utility consumption, improve building operations, increase occupant comfort, and improve infrastructure.

Ralph Linne BOC, CPM, MBA

Director, County Facilities Department

Hamilton County, OH

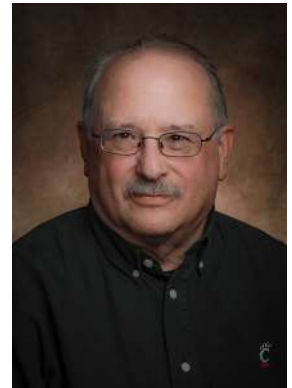
20+ years' experience in facilities management and 25 years' experience in the construction industry

Garyne Evans PE, CEM

Senior Director, Project Development Engineering Ameresco

30+ years in the energy services, contracting, and utility sector

Presented at the Ohio Energy Management Conference (Feb 2022) and the Association of Energy Engineers (AEE) East Regional Conference (April 2022)



Ralph Linne



Garyne Evans

Benefits of Proactive Pavement Management and Pavement Technology Solutions

Terracon Consultants- Tyler Means

River Birch B

Pavement is like any other facility asset – an ounce of prevention can be worth well more than a pound of cure. Proactive pavement management can help you assess your existing pavement's conditions and develop a plan and budget for long-term success that will save time and money. This presentation will explain the value of implementing a proactive pavement management program and how Terracon is leveraging the power of Artificial Intelligence (AI) to collect and analyze more coverage of pavements on project sites faster than ever before. A live demonstration of our AI Pavement Management data collection website will be implemented into the end of the presentation citing multiple project examples. Attendees can expect to learn how valuable proactive pavement management at a facility is and how much money could be saved yearly with a pavement management plan from a professional pavement engineer/consultant.



Tyler Means

Tyler Means is a Project Engineer in Terracon's Cincinnati office. He began his career in May 2015 following his completion of a bachelor's degree at the University of Kentucky. Tyler

Full Conference Agenda

Monday October 30th, 2023

- 7:00AM Registration Desk Opens
Breakfast with Exhibitors
- 9:00 Conference Welcome
- 9:20 Ohio Department of Development/Energy & Sustainability
- 10:30 Breakout sessions Group 1
- 11:30 Breakout sessions Group 2
- 12:30 Lunch with exhibitors
- 2:00 Breakout sessions Group 3
- 3:00 Breakout sessions Group 4
- 4:15 Social Time
- 5:00 Banquet Dinner and Annual Association State Meeting

Tuesday October 31st, 2023

- 7:00AM Registration Desk Opens
Breakfast with Exhibitors
- 9:00AM Ohio Department of Transportation
- 10:00 Breakout Sessions Group 5
- 11:00 Breakout Sessions Group 6
- 12:00 Lunch/Networking
- 1:00 Conference Ends

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Congratulations to Joe Simonette of Polaris Career Center for becoming OPFMA's First **P-100 Certified Facility Manager**



Highlights of 2022 Annual State Conference



Highlights of 2022 Annual State Conference

